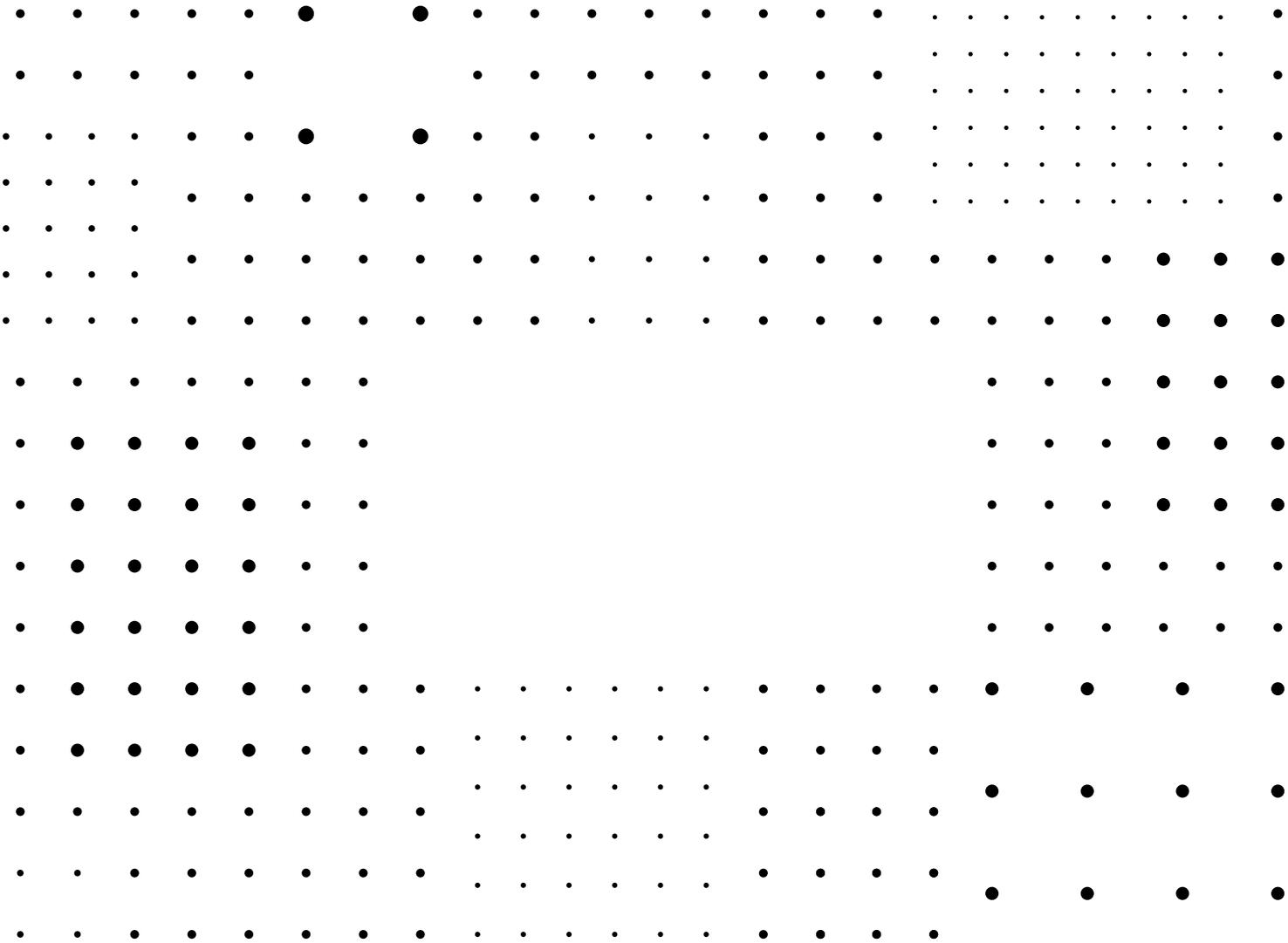


# POTA PERIMENIS

COMPASS





Welcome!

Thank you for taking the time to learn a little about me. I have been helping my clients find the perfect home or sell for the highest price for 28 years. I know a home is an important financial and emotional investment and I have one philosophy in my business: Do what's right for my clients.

The most important person in our relationship is you. I would like to learn your story, your objectives, and your plans for the future. Whether you want to sell at the best possible price or buy the perfect home, let's tailor a strategy unique to you and your goal.

As your experienced advocate and trusted advisor, I am passionately committed to representing your best interests. The greatest satisfaction for me as an agent is to improve lives of my clients by providing exceptional real estate services that yield desired results. I look forward to working with you! I'll be grateful for the opportunity, and you can be confident you have made the right choice because no one will work harder for you or care more about your success.

The right agent can make all the difference. You can count on me to get the job done. If you are thinking of making a move, I will get you where you want to be on time, while providing the best real estate experience possible. My track record speaks for itself!

Sincerely,

Pota

415.407.2595 / [Pota@SFCityhomes.com](mailto:Pota@SFCityhomes.com) / [SFCityhomes.com](http://SFCityhomes.com) / DRE 01117624

When you need a  
trusted professional to  
help you make your  
next move, I am your  
San Francisco Realtor.



## WHAT I OFFER

Helping clients successfully buy and sell San Francisco residential and investment properties in all kinds of markets for over 28 years!

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**3%**  
TOP SF  
REALTORS

I am in the top 3% of all San Francisco Realtors, having sold hundreds of properties and with 28 years experience. I love real estate. It's what I do well and I'm passionate about it!

My 5-star reviews from many satisfied clients describe me as a knowledgeable and caring professional. My personalized service and business acumen add value to every transaction for my clients.

I listen, understand and provide the right support from start to finish. I am an expert negotiator and diligent partner. I am empathetic to my clients' needs. Most of my business is from repeat clients or client referrals because clients have had such a successful and enjoyable experience working with me. My clients are clients for life.

I handle each transaction with the utmost professionalism and integrity. I am knowledgeable, patient, and solutions oriented. I take pride in my achievements. I have a solid and formidable work ethic. I define my success by the trust and relationships I build with my clients.

I know the pulse of the San Francisco market at all times and point out opportunities as well as pitfalls. I have researched, negotiated and advised on a diverse range of San Francisco properties with clients based in

**250+**  
HOMES  
SOLD

**5★**  
REVIEWS

San Francisco or in distant locations, always with my clients' goals as my priority.

The San Francisco market place is competitive. My services give my clients a competitive advantage.

For sellers, my listings sell for record high prices with fewer days on the market. I offer comprehensive market experience, extensive broker and vendor connections, and unparalleled exposure for your property through local and global platforms combined with my extensive network. My team of professionals can provide remodeling, lighting, painting, flooring, cleaning, staging, and other services to prepare properties for sale.

For buyers, I offer access to a network of little known opportunities giving you an edge in the competitive San Francisco marketplace, to ensure the success of your transaction and the quality of your experience. My stellar reputation means that other agents trust me, which gives my buyers an advantage in getting their offers accepted.

Whether you are a first time buyer or a seasoned investor, my insightful advice about San Francisco's real estate market will help you make smart real estate choices. I am fully committed to doing what is best for my clients.

**28**  
YEARS  
EXPERIENCE

## MY PLEDGE OF SERVICE

### I PLEDGE TO:

- Act as your full-time real estate professional.
- Place your real estate needs and priorities first.
- Communicate regularly and often.
- Explain complicated processes in a clear straight-forward a manner.
- Listen carefully to you in order understand your situation and needs.
- Provide you honest information and feedback.
- Keep my promises and commitments.
- Guide you efficiently through the entire real estate transaction and handle every detail.
- Steadfastly represent your best interest with exclusive and professional services that are ethical and confidential.



## HOW I WORK

By providing full spectrum real estate service, patience, intelligent ideas, creative solutions.

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PERSONALIZED  
SERVICE

- I provide a complete support staff for my clients. As a team player, I bring together the right people. I offer you the benefits of established relationships with bankers, accountants, attorneys, insurance brokers, trades people, tax specialists, title officers, property inspectors, financial planners, 1031 exchange specialists. I provide referrals to top brokers outside SF.

- I work in whatever way works best for you. I am flexible and adapt to the amount of contact a client would like to

O

OPTIMISTIC  
OUTLOOK

- I help you make smart real estate choices to fulfill your dreams and goals, express your lifestyle, and build wealth through real estate. I get the big picture and I get the details, allowing you to fall in love with the property of your choice, sell for the highest price, or make the investment decisions you need to make.
- No two transactions are alike and each buyer or seller is a unique individual with a unique real estate objective. I understand this and tailor

T

TENACIOUS  
ADVOCATE

- I never give up on a client. Recently I helped clients buy a home after a 2-year search. I demonstrated patience in waiting until they were ready and found the right place. I then made certain they won the property despite competing against multiple bids.
- I understand that a home is often my clients' single greatest investment. I tenaciously protect my clients' interests—whether

A

APPROACHABLE  
STYLE

- my service to provide innovative solutions—not predictable thinking—to help clients achieve their real estate goals.
- to sell at the best possible price or buy the perfect home. I offer cutting-edge marketing, outside the box solutions, and skilled negotiations.
- My style is down to earth, open, honest and easy going. I enjoy working with all types of clients. Working with me means working comfortably with a caring professional who listens, understands and provides the finest service. I am professional and assertive yet I do not pressure. I have been fortunate to work with the best clients.

For a list of the fine homes I have represented, please visit my website: [www.SFCityHomes.com](http://www.SFCityHomes.com).

## WHO I AM

# Pota Perimenis

415.407.2595  
Pota@SFCityhomes.com  
SFCityhomes.com  
DRE 01117624

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## PERSONAL

Pota is a Greek name as I am first generation Greek-American. I was raised by my immigrant parents with the traditional values that are the foundation of my life and success-of honest dealings with others, diligence, loyalty and reliability.

Originally from Miami, Florida, I have lived in San Francisco almost 30 years. Before moving to San Francisco I worked in Washington D.C., working as a legal researcher specializing in aviation and international trade.

I am a San Francisco property owner in NOPA, with personal experience in tenancy-in-common (TIC), equity sharing and condominium conversions. Married with one child in college at U.C Berkeley (Go Bears!),

When not working I enjoy yoga, Pilates, travel, learning about science and long walks in nature with friends.

## EDUCATION

I have a dual degree in Economics and International Relations from the University of Pennsylvania. I have French and Greek language skills and have traveled extensively, including living in Europe for a year. I continually attend real estate training in topics like negotiation and marketing to keep my skills honed.

## COMMUNITY SERVICE

I enjoy being active in the community. I donate a portion of each commission to worthy local charities. I have always been an active parent in my son's school. I served on the Board at Gateway Public Schools. I coordinated Art in Action at Lafayette Elementary, overseeing 55 parent volunteers as we provided art education to students based on famous masterpieces. I was a Spring Gala volunteer at Sacred Heart Cathedral. I am currently on the Board of the Community Fund at Compass.

## AFFILIATIONS

- Compass
- National Association of Realtors
- California Association of Realtors
- San Francisco Association of Realtors
- Small Property Owners of San Francisco
- Panhandle Residents of San Francisco / North Panhandle Neighborhood Association





## WHY WORK WITH ME

My  
clients  
say it best.

*“We put our faith in Pota to best serve our needs. She delivered without question.”*

-R Ahern, Cole Valley

### MARKETING EXPERTISE

“Pota knew the market and the price that would bring us serious buyers.”

-M. Holmes, Cow Hollow

### POSITIVE EXPERIENCE

“Pota puts your needs first. She goes the extra mile... actually the extra ten miles, and then some. She knows her stuff AND she’s delightful to work with.”

-D. Rose, Noe Valley

### RESULTS

“You are simply the best! We got top price because we had the top Realtor working on our behalf.”

C. Taylor, Sunset District

### WORK ETHIC

“Pota has initiative and follow through. She double checked every detail. She was always there to answer my questions.”

T. Stephens-Pacific Heights

“I’m delighted to have had such a positive experience, and also of course am thrilled with the outcome.”

M. Campbell, NOPA

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# COMPASS

1400 VAN NESS AVENUE  
SAN FRANCISCO, CA 94109

## AT COMPASS, OUR MISSION IS TO HELP EVERYONE FIND THEIR PLACE IN THE WORLD.

The decision to buy, sell or rent a home is too important to get wrong. At Compass, we want to help you find a place — a house, a neighborhood, a community — where you feel like you belong. This matters.

### About Compass

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Compass is a real estate technology company building a single platform that supports the entire home buying and selling process. We deliver an incomparable experience to both agents and their clients all in service of our mission to help everyone find their place in the world.

### About Technology

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Compass is building the infrastructure, data and technology on which the future of the real estate industry will operate. Compass' platform integrates listings, client and transaction data all in one place, giving agents personalized recommendations and insights on how to better serve their clients.

### Our Investors

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Compass has raised \$775 million in financing to date. In its most recent round, Compass secured \$550 million in Series E funding, with participation from SoftBank, Fidelity, IVP and Wellington.

Compass investors have backed the most promising technology companies in the world including Facebook, Instagram, Twitter, Airbnb, WeWork, Uber and Lyft.

